



# An Introduction to *UNITHAI* Group

# About Unithai Group



**Providing supply chain solutions to serve the region's economic growth and rapid industrialization**

Today, Unithai Group is a multi-faceted international organization with primary business interests in shipping, logistics, shipyard and offshore engineering operations, fully committed to the continued industrial, social and economic development of Thailand and the region.

The Unithai Group is a regional organisation, representing the Thai arm of the IMC Group, which has core interests in shipping, distribution, logistics, engineering and infrastructure development throughout Asia Pacific.

# Significant Milestones



United Thai Shipping Corp.,Ltd. established to serve the government's vision in founding a 'Thai National Flag Carrier'.

1976

Unithai Shipyard and Engineering Ltd. established at the Laem Chabang Deep Sea Port.

1990

Unithai Container Terminal established in Samut Prakarn Province and commenced operations in 1997.

1995

Unithai's Offshore Division,through CUEL, established to provide a complete range of services for offshore facilities

2000

Uniwise Offshore splits into two joint ventures  
Uniwise Towage Ltd. is a joint venture with Wijsmuller Marine Services, operating Multi-Purpose Offshore Terminal Tugs (MOTT) and a utility line boat.  
Uniwise Offshore is a joint venture with Express Offshore Transport, operating Thailand's largest crew boat fleet.

2006

Uniwise Offshore is the first contractor to provide AHTS to Chevron

2011

1987

Unithai Line Plc.,Ltd. established to run liner trade linking Thailand to Western Europe, South and West Africa, the Middle East and North Asia.

1994

Unithai joint ventures with Sojitz Logistics Corporation and Maruzen Showa Unyu Co.,Ltd. to establish United Thai Logistics Co.,Ltd. and United Thai Warehouse Co.,Ltd.

1999

Joined forces with SDV France to establish SDV Logistics (Thailand) Co.,Ltd. to provide International Freight Forwarding Service.

Uniwise Offshore Ltd. created by joint venture with the Denmark-based CUIG (SvitzerWijsmuller A.P. Moller Group), to provide crew boat services to the oil and gas industry in Thailand.

2005

Unigreen Agencies established to represent the general agents in Thailand of one of Korea's largest shipping lines - STX Pan Ocean Co.,Ltd.

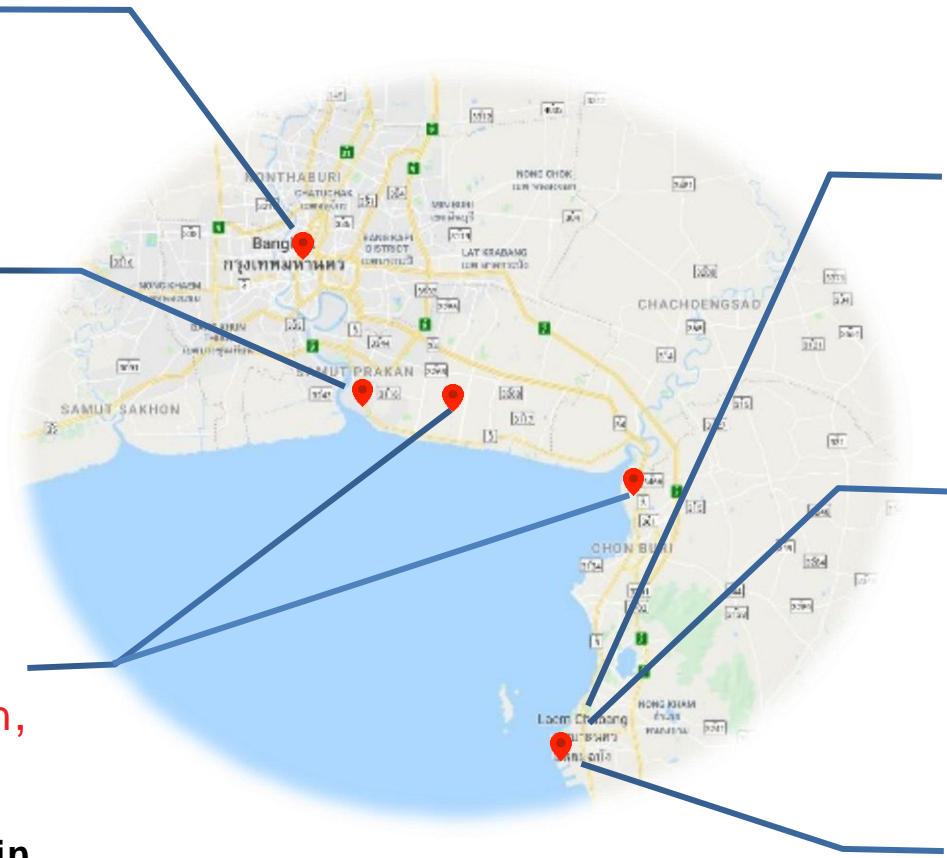
2008

Unithai formed a joint venture with Maruzen Showa Unyu, Tan Cang – Song Than ICD Ltd, Transport and Chartering Corporation and Viet Business to establish Unithai Logistics (Vietnam) Corp, in Ho Chi Minh City

2014

Unithai formed a joint venture with Chin Corp Myanmar to establish Unithai Chin Corp Logistics (Myanmar) Limited.

# Our Services



**Shipping Agency** To provide high-quality shipping agency services to our customers

**Shipyards and Engineering** Thailand's largest shipyard

**Container Terminal** One - Stop - Services: Fast, Convenience and Cost Saving

**Offshore Engineering** Best in class integrated service provider, from engineering through fabrication, installation and commissioning

**Freight Forwarding and Custom Clearance, Cross Border Trucking**  
**Thailand Warehousing, Distribution, One-stop integrated supply-chain service, for clients' logistics and warehouse needs in Thailand and in Asean**

**Marine Offshore Logistics** Thailand's leading provider of Offshore Support Vessels



# What do we do?



## Customs Clearance & Project Logistics

- In house customs broker team to provide Customs clearance & inspection for import and export sea, air and cross border
- Customs clearance offices at Bangkok and Laem Chabang ports
- Customs clearance covering Don Muang and Suvarnabhumi airports
- EDI and e-paperless service
- Duty draw back service
- Project cargoes, Oversize cargoes & DG cargoes
- Re-export customs declaration
- HS Code suggestion from customs specialist team
- Customs Privilege : FTA, FZ, Bonded and BOI
- Import License/Permit; FDA, Agriculture permit, TISI, etc..
- AEO Certificate



# Freight Forwarding, Cross Border Trucking Thailand, Warehousing, Transportation and Distribution



**One-stop** integrated supply-chain service, for clients' logistics and warehouse needs in Thailand and in Asean

## Our Logistics Services

- International freight forwarding
- Project cargo handling and logistics solution
- Cross border (Thai-Cambodia-Laos-Myanmar-Singapore – Malaysia-China)
- Offer consolidated services by air, sea and land transport, ensuring cost-effectiveness
- Customs inspection and clearance for import and export goods (sea, air and truck)
- 2 warehouse locations in strategic Bangna-Trad corridor – mid way between Laem Chabang and Bangkok ports, close to Suvarnabhumi International Airport, and near to major industrial estates
- WMS with easily assessed online inventory report and user-friendly functions
- Value Added (Sorting/Pick/Pack/Kitting/Labeling/ Re-Packing)
- High frequency in-land transportation. Various sizes of trucks and vans to suit customers' needs





## WAREHOUSING SOLUTIONS: FREE-ZONE & NON FREE-ZONE

- Warehousing and Storage (Free-Zone & Non Free-Zone)
- Distribution / Re-export
- Quality Inspection / Control
- Processing, Pick & Pack
- Labelling, Bar-Coding, Invoicing
- Tracking & Tracing
- Supply Chain Management
- Inventory control (Including web-based real time inventory access)
- Customized Reports & MIS
- VMI – Vendor Managed Inventory
- Sophisticated WMS (Warehouse Management System)



# Warehouse Locations

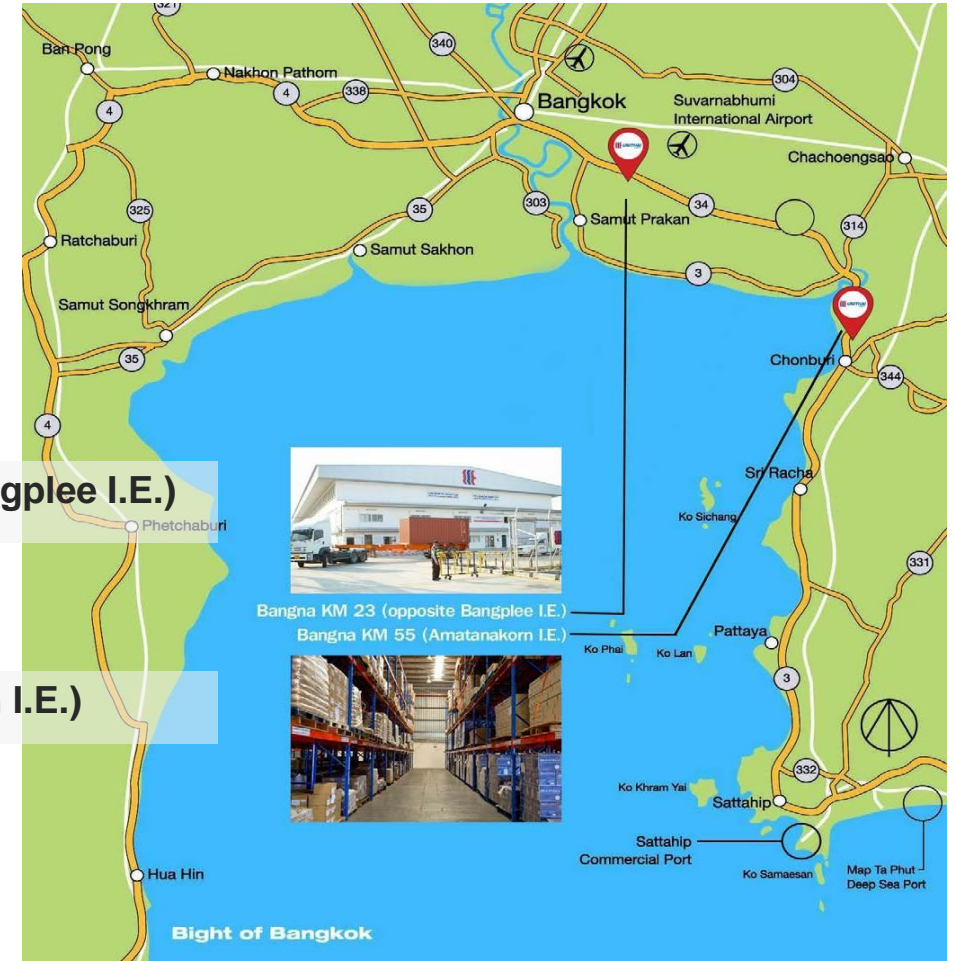


The company operates two distribution centres, covering General and Free Zone warehouse services located at :



- **Bangna Trad KM 23 (opposite Bangplee I.E.)**

- **Bangna Trad KM 55 (Amatanakorn I.E.)**





# Recognition & Certificate



AEO



ISO 9001

## Our Worldwide Network of Project Partners



United Thai Logistics is a proud member of WCA Projects with qualified project logistics partners across the globe.

WCA Projects Network is the world's leading network for independent project freight forwarders with over 375 member offices in 100 countries and 203 cities. WCA Projects has the strength of a worldwide team that surpasses any multi-national forwarder in service coverage, number of employees, flexibility, and local knowledge.

WCA world

## Only Qualified Project Forwarders Are Selected to Join WCA Projects Network



*Moved by a WCA Projects member, World Logistics Consulting*

**WCA Projects** pre-qualifies all members. We review completed project case studies, obtain references, company registration/licenses, ownership, and review all reported or observed service, payment, and ethics issues of our members.



## Your Company Name Project Partner Locations



**United Thai Logistics** can partner with over 375 worldwide Project & Heavy Lift qualified member offices in 103 countries and 207 cities around the world.



# What Industries We Served



## Oil and Gas (On-shore)

Upstream and midstream developments, drilling programs, refineries, LNG and GTL plants, pipelines

## Oil and Gas (Off-shore)

Offshore platforms, fixed platforms (jackets), dry completion units (DCU) and topsides, new builds and oil tankers converted into FPSO, FDPSO and FSO vessels

## Petrochemical

Fertilizer, LDPE and HDPE plants, ethane crackers

## Mining and Metals

Green or brown field mining development, steel and aluminium smelters

## Power Generation

Fossil-fuel power stations, hydroelectricity, water turbines, diesel generators, renewable energy, wind parks and solar power plants

## Power Transmission and Distribution

Transformers, shunt reactors and accessories

## Water

Sewage systems and water desalination plants

## Industrial

Construction or relocation of second-hand cement, breweries, pulp and paper, FMCG production facilities

## Infrastructure

Road and rail network, dams, bridges, airport and port construction and expansion programs

## Material Re-supply

Maintenance, repair and operations (MRO) equipment for oil and gas, petrochemical, mining and metal producing industries

# Project Logistics



Unithai Logistics is an international forwarder specialized in executing turnkey projects and engineering logistics solutions for various industries.

Our clients are composed mainly of global EPC contractors, oil and gas companies, mining corporations, project shippers, and manufacturers of heavy and large dimension industrial equipment.

Unithai is committed to conducting its business with the highest standard of integrity, and has implemented an effective business to meet customer satisfaction.

Building long term relationships with our clients has been the key to our success. We are a full service and solution-driven project freight forwarder providing you with:

- Transportation engineering
- Transport studies for oversized
- Project heavylift cargoes
- Vessel and aircraft chartering
- Warehouse and distribution

# Project Logistics



- Transport of heavy and oversized cargo via Air, Ocean, Land and Rail
- Tailor-Made Solution according to individual customer's needs
- Ensuring project coordination & implementation
- Assist in Planning of cost effective operation
- On-site project supervision
- Excellent liner relationship & Road Survey
- Specialists for
  - Consulting and feasibility studies
  - Scheduling and planning
  - Execution and coordination
  - Quality inspection center
  - Supervision from start to end
  - BOI Services





# Project Reference: Fabrication Industry



JUNE, 2019



**Project Name:** N/A

**POL :** Shanghai, China

**POD :** Laem Chabang, Thailand

**Cargo :** Travelling Crane 16 packages, 45,620 kgs, 246.81 cbm

**Scope of work :**

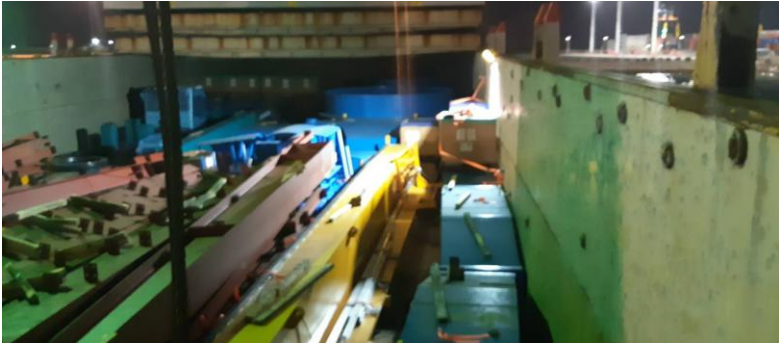
Import Customs Clearance and inland transportation.

[Read more on: www.unithai.com](http://www.unithai.com)

# Project Reference: Travelling Crane



Cargo on vessel before unloading



Cargo on vessel before unloading



Cargo on vessel before unloading



Cargo is being unloaded from vessel to port



Cargo is being unloaded from vessel to port



Cargo is being unloaded from vessel to port



# Project Reference: Oil & Gas



JULY 2019



**Project Name:** Atlas Gas Pipeline

**POL :** Laem Chabang port, Thailand

**POD :** Brisbane, Australia Darling Downs, QLD AU

**Cargo:** Contactor Gas Skid & Regeneration Skid as Break-bulk  
+ 2 x 40'OT & 3 x 40'HC / 102 Tons / 473 CBM

## Scope of work:

- Pre-carriage from Rayong to Laem Chabang port
- Ocean freight
- Cargo inspection, unstuffing, quarantine, import tax consultancy

Highlight – Was a time-bound shipment with the possibility of LD to the client in case of delay. Shipment successfully completed in tight schedule.

➔ Read more on: [www.unithai.com](http://www.unithai.com)



# Project Reference: Oil & Gas



Regeneration skid 12 x 4 x 4.2 m ( LWH ) / 36.8 ton



Contractor skid 10.85 x 4 x 4.1 m (LWH) /16 ton



Ocean freight via container vessel from LAEM CHABANG PORT to Brisbane with transit time 21 days



# Project Reference: Oil & Gas



**Project Name:** Oil & Gas Module

**POL :** Rayong, Thailand

**POD :** Darling Downs, QLD AU

**Cargo :** Spreader Bar and Slings  
Urgent Shipment

**Scope of work :**

Pick up cargo from Rayong, Thailand truck cross boarder to Singapore to board one the plane to Sydney, further truck to Brisbane

➔ Read more on: [www.unithai.com](http://www.unithai.com)



# Project Reference: Oil & Gas



Various shipment of spare parts from Malaysia, Middle east, Europe, Korea via Cross boarder truck, air freight, LCL, FCL



# Project Reference: Fabrication Industry



AUGUST 2019



Cargo is being deliver from port to cnee's site



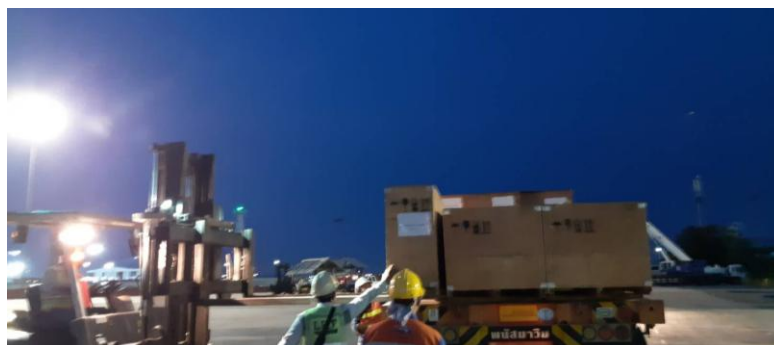
Cargo is being deliver from port to cnee's site



Cargo is being deliver from port to cnee's site



Cargo is being deliver from port to cnee's site



Cargo is being deliver from port to cnee's site



Cargo is being deliver from port to cnee's site

# Project Reference: Fabrication Industry



## TRAVELLING CRANE 16 PACKAGES DESTINATION PHOTO



Cargo arrived to cnee's site



Cargo arrived to cnee's site



Cargo arrived to cnee's site



Cargo arrived to cnee's site



Cargo arrived to cnee's site



Cargo arrived to cnee's site



# Project Reference: Fabrication Industry



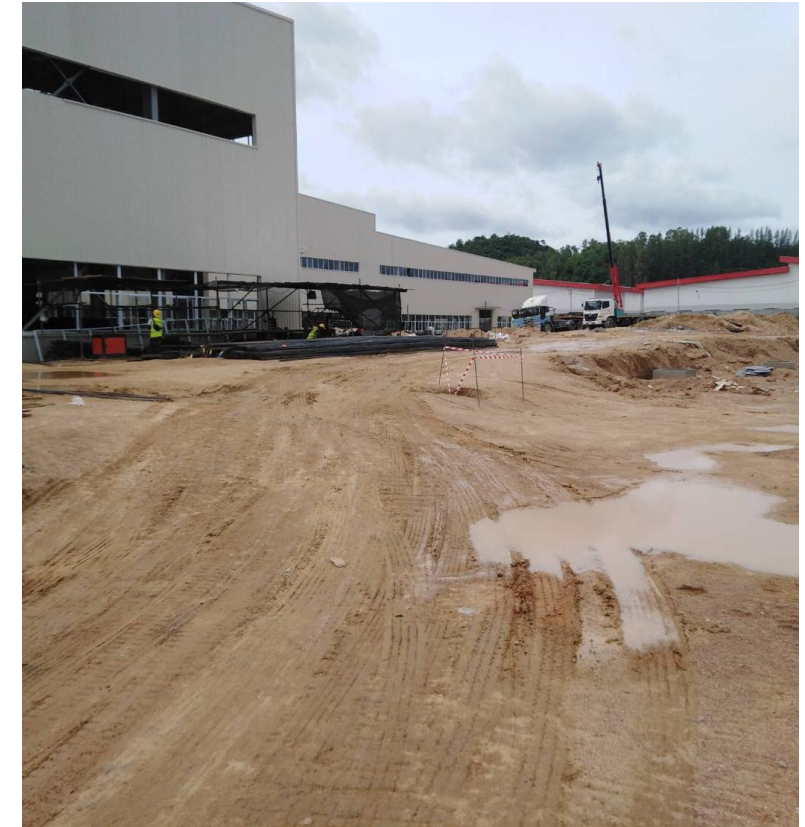
## TRAVELLING CRANE 16 PACKAGES DESTINATION PHOTO



Cargo arrived to cnee's site and prepare unload



Cargo arrived to cnee's site and prepare unload



Cargo arrived to cnee's site and prepare unload



# Project Reference: Petrochemical Plant



• SEPTEMBER 2019



**Project Name:** Olefin Reconfiguration Project

**POL :** Ho Chi Minh, Vietnam

**POD :** Map Ta Phut, Thailand

**Cargo :** Flare Riser Package  
1,240 CBM / 123 Tons / 15 Packages

**Scope of work :**

Ocean charter; Cargo Condition Survey at Loading and Discharge ports

➔ Read more on: [www.unithai.com](http://www.unithai.com)

# Project Reference: Petrochemical Plant





# Project Reference: Power Plant



• DECEMBER 2019



**Project Name:** N/A

**POL :** Kansai Airport, Japan

**POD :** Yangon Airport, Myanmar

**Cargo :** Gas Turbine  
L 560 x W 260 x H 250 cms / 12.66 Tons

**Scope of work :**

Air Charter from Kansai to Yangon

➔ Read more on: [www.unithai.com](http://www.unithai.com)

# Project Reference: Petrochemical Plant



• JUNE 2020



**Project Name:** N/A

**POL :** Masan port, Korea

**POD :** Ho Chi Minh port, Vietnam

**Cargo :** Carbon Steel & Galvanized Steel Pipes  
355 bundles / 2,069 pcs / 499.0 Tons / 1,024 CBM

**Scope of work :**

Vessel charter

➔ Read more on: [www.unithai.com](http://www.unithai.com)



# Project Reference: Oil & Gas



• OCTOBER 2020



**Project Name:** N/A

**POL :** Laem Chabang port, Thailand

**POD :** Brisbane port, Australia

**Cargo :** Waste Heat Recovery Package consisting of two convection modules weighing 49 Tons ea.

Total: 7 packages / 110.0 Tons / 348 CBM



**Scope of work :**

Pre-carriage; arrangement of crane for loading cargo on mafi trailers; port supervision; cargo condition & loading survey

➔ Read more on: [www.unithai.com](http://www.unithai.com)

# Project Reference: Petrochemical Plant



- NOVEMBER 2020



**Project Name:** N/A

**POL :** Laem Chabang port, Thailand

**POD :** Genoa port, Italy

**Cargo :** Secondary Compressor Crank Case  
L 399 x W 563 x H 280 cms / 44.0 Tons - 1 Package

**Scope of work :**

Pre-carriage from Map Ta Phut, port handling, ocean freight, on-carriage to job site in Italy

➔ Read more on: [www.unithai.com](http://www.unithai.com)



# Project Reference: Water & Power



- JANUARY 2021



**Project Name:** N/A

**Pick-up :** Ratchaburi, Thailand

**Delivery :** Laem Chabang port, Thailand

**Cargo :** Lube Oil System Module  
L 990 x W 399 x H 433 cms / 54.5 Tons ea - 2 Packages

**Scope of work :**

Inland transportation



➔ Read more on: [www.unithai.com](http://www.unithai.com)

# Project Reference: Petrochemical Plant



- FEBRUARY 2021



**Project Name:** Long Son Petrochemical Project

**POL :** Busan, Korea

**POD :** Cai Mep, Vietnam

**Cargo :** Filter Package  
489 CBM / 29 Tons / 14 Packages

**Scope of work :**

Vessel charter



➔ Read more on: [www.unithai.com](http://www.unithai.com)



# Shipping Agency



To provide high-quality shipping agency services to our customers

## Full Agency Services

- Cargo Canvassing / Booking Services
- Port Formalities
- Crew Change – Sign on/Sign off
- Clearing Ship's Spare and Transhipment Cargo
- Cash to Master Delivery
- Bunkering
- Stevedoring and Lighterage
- Dry-Docking
- Thai Government Project Logistics

## Our Main Principals

### Conventional & Chemical Tanker Trade

- Sun United Management Pty Ltd
- UniGear
- Gearbulk
- Wan Bong Chartering Co Ltd
- IMC Shipping
- Aurora Tanker
- CSIC- IMC Shipping



Conventional / Break Bulk

Bangkok -South Africa ①

Bangkok -West Africa ②

# Container Terminal



## One – Stop – Services: Fast, Convenience and Cost Saving

Unithai Container Terminal was established on 1997 and fully accredited the ISO 9001 standard on 2000 and compliance with ISPS code.

Unithai Container Terminal is strategically located in a highly industrialized area in Samutprakarn province, east of Bangkok. It is not only a purposely-built private container terminal on the Chao Phraya river but is also equipped with the most modern handling equipment. The terminal is designed by an internationally renowned consultant to provide the highest operational efficiency for shipping lines, shippers and consignees.





# Unithai Maruzen Logistics (Vietnam)



Provides space in bonded warehouses and CFS and depot facilities for a number of shipping lines.

## Our Services

- General and Bonded warehouse, Tan Cang – Song Than ICD
- Inland transportation and trucking (door to door)  
Just In Time, Stock Control, Pick & Pack
- Cross Border Thailand, Laos, Cambodia, Vietnam
- Consolidation & Customs Clearances Services
- WMS support for Logistics Solutions to suite customer requirements
- Project instalation and transportation



# Shipyard and Engineering



## Thailand's largest shipyard



## Ship Repair

The shipyard can accommodate vessels of up to 140,000 dwt with a 580-meter quay and pier, two floating docks, and workshop areas for ship repair and steel fabrication.

## Shipbuilding

Unithai Shipbuilding business is dedicated to marketing and executing for small to medium size of vessel up to 120 metres.

## Offshore Fabrication

Unithai's Offshore Fabrication offers a complete range of high quality project construction and high standard integrated in-house services on Project Management, Procurement, Engineering, Fabrication, and Commissioning.





# Offshore Engineering



## Best in class integrated service provider, from engineering through fabrication, installation and commissioning

Unithai's Offshore Division is represented by CUEL Limited, a marginal field contracting specialist, offering international oil companies a unique range of construction related services. Originally formed in 2000, CUEL provides a world-class, integrated service that encompasses project management, conceptual through to detailed engineering design, procurement, fabrication, installation and commissioning.

With its innovative cost solutions, CUEL in its short history has already developed an extensive track record in the Southeast Asia region. Operating as a turnkey contractor, CUEL is delivering an extensive range of offshore facilities for its customers in the Gulf of Thailand as well as within other strategic locations in the Asia-Pacific region.

### Our Services:

- Project management
- Field development and planning
- Front end engineering
- Detailed engineering
- Procurement and logistics
- Fabrication and construction
- Offshore installation
- Hook-up and commissioning
- Operations and maintenance



# Marine Offshore Logistics



## Thailand's leading provider of Offshore Support Vessels

Uniwise Offshore was created in joint venture with Cuig Maritime, a Svitzer Wijismuller subsidiary. From 2005, the Joint Venture was split into two more focussed and specialised entities:

- Uniwise Offshore (UWO) with Singapore based and ASX listed Miclyn Express Offshore (MEO)
- Uniwise Towage (UWT) with Svitzer Asia, a member of the AP Moeller Group





# Corporate Social Responsibility Policy



We have a strong commitment to operating the business with a sense of responsibility to our stakeholders by doing the right things in all aspects of corporate function.

This means adhering to the highest ethical standard, in accordance with our **Code of Conduct**, concepts of good corporate governance and fair operating practices, with **transparency, accountability, ethical behavior and respect for both human rights and the stakeholders' interests.**

Unithai is dedicated to providing the best-quality services with an emphasis on **health, safety, security and environmental protection**, ensuring that our operations have no negative impact on the stakeholders. Our sense of corporate social responsibilities embedded in our core values and culture, reflecting **the group's long-term commitment to sustainability.**





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THANK YOU